

## Message Text

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46

ACTION SS-25

INFO OCT-01 ISO-00 /026 W

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R 151300Z JUL 75

FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC 2527

C O N F I D E N T I A L TEHRAN 6807

EXDIS

E.O. 11652: GDS

TAGS: EAIR, IR

SUBJ: PAN AMERICAN - IRAN DEAL

REF: STATE 155897

1. SEAWELL CALLED ON AMBASSADOR JULY 13TH TO REPORT ON RESULTS OF HIS VISIT HERE WITH JENKINS OF METROPOLITAN LIFE AND PETERSON OF LEHMAN BROTHERS. HE SAID THAT THEY HAD COME HERE IN THE EXPECTATION THAT IRAN WAS PREPARED TO CONCLUDE AN AGREEMENT WITH PAN AM BUT APPARENTLY SOME UNFORESEEN PROBLEMS HAD EMERGED IN THE INTERIM. THE UPSHOT WAS THAT HIS GROUP HAD HAD NO REALLY SUBSTANTIVE MEETINGS WITH THOSE GOI OFFICIALS MOST DIRECTLY INVOLVED ALTHOUGH THEY HAD TALKED TO MEDHI SAMII AND IRAN AIR GENERAL KHADEMI ON SEVERAL SOCIAL OCCASIONS. THE MESSAGE SEAWELL WAS GIVEN WAS THAT IRAN IS NOW IN THE PROCESS OF REEVALUATING ITS COMMITMENTS AND POSSIBLE NEW OBLIGATIONS IN LIGHT OF LESS THAN EXPECTED OIL REVENUES. ACCORDINGLY TTE TIMEING WAS BAD FOR IRAN TO UNDERTAKE ANY NEW COMMITMENT. SEAWELL ASKED WHETHER WE HAD ANY ADDITIONAL INSIGHTS INTO WHY PAN AM HAD BEEN INVITED HERE AND THEN BEEN SUDDENLY TURNED OFF. WE RESPONDED THAT IT WAS INDEED TRUE THAT IRAN WAS UNDERGOING A PERIOD OF REASSESSMENT OF COMMITMENTS AND OBLIGATIONS IN LIGHT OF DIMINISHED INCOME EXPECTATIONS AND THAT IT WAS NOT CURRENTLY MAKING ANY NEW COMMITMENTS. THIS WAS A WELL KNOWN AND CONFIDENTIAL

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WELL PUBLICIZED EXERCISE WHICH WE BELIEVED TO BE PERFECTLY TRUE. NEVERTHELESS WE WERE AT A LOSS TO EXPLAIN WHY PAN AM HAD BEEN INVITED WITHOUT HAVING BEEN GIVEN FOREKNOWLEDGE OF THIS EXERCISE.

2. THE FOLLOWING DAY THE DCM MET WITHMEDHI SAMII ON OTHER MATTERS BUT TOOK THE OPPORTUNITY OF ASKING HIM ABOUT THE PAM AN DEAL. SAMII CONFIRMED WHAT SEAWELL HAD TOLD US ADDING SOME DETAILS ABOUT THE WAY THEE INVITATION HAD DEVELOPED WHICH REFLECTED A CERTAIN LACK OF COORDINATION WIHIN THE GOI ON THIS MATTER. HE REAFFIRMED THAT THE DOOR HAD NOT BEEN CLOSED ON PAN AM'S PROPOSAL AND SAID THAT IRAN STILL HAD AN INTEREST IN THE MATTER.

3. THE SUBSTANCE OF THIS CONVERSATION HAS BEEN CONVEYED TO THE LOCAL PAN AM REPRESENTATIVE FOR TRANSMITTAL TO SEAWELL.  
MIKLOS

CONFIDENTIAL

<< END OF DOCUMENT >>

## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 26 AUG 1999  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AIRLINES, NEGOTIATIONS, PROCUREMENT, STOCKS (SECURITIES)  
**Control Number:** n/a  
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**Draft Date:** 15 JUL 1975  
**Decaption Date:** 28 MAY 2004  
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**Disposition Case Number:** n/a  
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